



So you want to be a consultant? The world of food safety and Health & Safety Consultancy

Tuesday 6th February 2018

Hertsmere Borough Council is pleased to offer a one day workshop delving into the world of a consultancy. This workshop is aimed at those who wish to take the leap into consultancy or for those who may wish to have a refresher.

The day will cover:

- Where to begin?
- The differences between the regulator and the consultant
- What type of consultant do you want to be?
 - Going it alone
 - An associate
 - Contract work
- How do consultants fit into the FSA's "Regulating our Future" and the HSE's "Better Regulation" agendas?
- What services do you want to provide?
- What do businesses want from their consultant?
- Advantages you can bring to businesses and succeeding in client development
- What skills and attitudes are key for the successful consultant
- The responsibilities of the client and the consultant
- Knowing your trade, the law and maintaining your professional development
- Building relationships with the client and the regulator
- The Governance aspect of a consultancy – contracts or service agreements, insurance, setting fees, billing and debtors
- What about the tax man?
- Do you want to employ staff or engage with associates
- The benefits and advantages of consultancy
- The challenges faced by the consultant
- How to make the transition into consultancy